

2X Service Provider Guide

Worldwide



| Introduction

This document describes program benefits, usage rights and requirements for the 2X Service Provider (2XSP) Program. This guide should be read in conjunction with the 2X Service Provider Agreement (2XSPA).

This Program Guide is effective as of the Effective Date, and replaces all prior versions of the 2X Service Provider Program Guide. 2X Software may announce changes to the 2X Service Provider Program, including the introduction of new product lines, changes to product categorization and distribution requirements changes. Such changes take effect thirty (30) days from the date of the announcement. The current version of the 2X Service Provider Program Guide is located at www.2x.com.

| Member Benefits and Requirements

Sales and Marketing Benefits	2XSP
Access to 2X Partner Events	✓
Access to Service Provider Edition Products	✓
Software Evaluations	✓
Access to 2X Web Training	✓
Access to 2Xpert Certification Training and Exam	✓
2X Partner program logo usage	✓
Access to Partner Relationship Portal (PRM)	✓

Usage Rights and Support	
Usage-Based Licensing Model	✓
Peak Usage Billing Term	✓
Software Updates	✓
Software Tech Support	✓

Program Requirements	
Provide Monthly Usage Reports to 2X Software	✓
Named Business, Marketing, Sales/Technical Contacts	✓
In Accordance with 2X End User License Agreement	✓
Signed 2X Service Provider Agreement	✓

| Qualifications

In order to qualify for the 2X Service Provider (2XSP) Program, participants must meet the following qualifications:

- Utilizing 2X products in an offsite multi-tenant or an off-site dedicated environment.
- In good financial standing with 2X Software.
- 2XSP offsite multi-tenant or dedicated environments must be distinct and separate from any additional environment where 2X products are used for internal or hosting purposes.

| Partner Level

The 2X Service Provider (2XSP) Program has one level: Authorized 2X Service Provider.

| Program Benefits

Subject to meeting 2XSP requirements, and maintaining good business standing with 2X Software, 2X Service Providers will be eligible to receive the following benefits:

Access to 2X Partner Events

2X Service Providers will receive invitations to 2X Partner events.

Software Evaluations

Participating 2X Service Providers will have the right to utilize software evaluations from www.2x.com for thirty (30) days. Evaluations should not utilize 2XSPLA licenses as all users will be automatically monitored and billed on a monthly basis.

Access to Service Provider Edition Products

2X Service Providers will have access to Service Provider Edition Products directly from 2X Software.

Web Training Benefits

2X Software offers a solid knowledge base of 2X products, technology, and best practices, tailored specifically to meet the needs of 2X partners. Through online training courses, hands-on demonstrations and certification exams, partners build the skills needed to maximize sales and service.

Technical and Sales Training and 2Xpert Certification

2X technical and sales training and 2Xpert Certification is developed by 2X staff and is designed to help partners reach their individual learning goals. Partners may choose from monthly online training, in-depth product training in virtual labs and 2Xpert Certification testing.

2X Partner Program Logo Usage

2X Service Providers will have access to the 2X Partner Program logo available in the PRM (<https://prm.2x.com>) under the terms defined on the website.

Access to Partner Relationship Portal (PRM)

2X Service Providers will have access to PRM content, including sales and marketing materials, as well as license management tools.

Technical Support

2X Service Providers receive technical support packages in accordance with the 2XSPLA chosen and with official 2X Support Program terms and conditions.

To learn more about 2X Partner benefits and training opportunities, please visit: <http://www.2x.com/partners>, or email partners@2x.com.

2X WhitePaper

ABOUT 2X | 2X Software offers tailor-made, easy-to-implement and cost-effective server based and virtual computing solutions, including the award-winning [2X ApplicationServer XG](#). With their trademark affordability and simplicity, as well as the unique 2X per-server licensing model, 2X products unlock the full potential of virtualization platforms by improving desktop manageability, security and performance. For more information, please visit: <http://www.2x.com/>.

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